

## Paradigm Capital Management, LLC Form CRS Relationship Summary

### Which is Right for You?

You choose how you want to invest.

*Paradigm Capital Management, LLC is registered with the Securities and Exchange Commission as an investment adviser, and as such we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client to understand the differences. Additionally, Free and simple tools are available to research firms and financial professionals at [www.Investor.gov/CRS](http://www.Investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to “retail” investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.*

### WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE TO ME?

We offer investment advisory services to investors as follows.

- \* Asset Management Services
  - We offer asset management services where we will provide you advice on a regular basis. We will discuss your investment goals, help you design a strategy to achieve your investment goals, and regularly monitor your account.
  - We would encourage you to contact us anytime you have a life changing event or change in your financial situation or goals. The underlying securities within your portfolio are continually monitored and portfolios are reviewed at least quarterly.
  - All client portfolios are managed as discretionary accounts. This allows us to buy and sell investments in your account without asking you in advance.
  - Our investment advice will cover a wide selection of investments. Other firms may provide advice with a varying range of choices, some of which might have higher or lower costs.
  - We require that you invest at least \$500,000 for our asset management services. We may waive the account minimum based upon certain criteria.
  - You will pay an on-going asset-based fee at the end of each quarter for our services, based on the value of the investments in your advisory account.
  - As part of our asset management services, we also take a comprehensive look at your overall financial profile including risk tolerance, financial resources and family situation. We will review and discuss this information to ensure you are on a path to achieve your financial goals.

**FOR ADDITIONAL INFORMATION**, please see our Form ADV Part 2A brochure Items 4, 7 and 13.

#### **QUESTIONS TO ASK US:**

- ▶ *Given my financial situation, should I choose an investment advisory service? Why or why not?*
- ▶ *How will you choose investments to recommend to me?*
- ▶ *What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

### WHAT FEES WILL I PAY?

Fees and costs affect the value of your account over time. The following summarizes the fees and costs you will pay for our advisory services.

- \* Asset Management Fees
  - The amount you pay to our firm generally does not vary based on the type of investments we select on your behalf. The asset-based fee will be deducted directly from your account.
  - Our fees vary and are negotiable. The amount you pay will depend on the dollar value of assets in your account.
  - You will sometimes pay a transaction fee when we buy and sell an investment for you. You may also pay fees to a broker-dealer or bank if we own certain assets for you like an American Depository Receipt (ADR).
  - Some investments (such as exchange traded funds and mutual funds) impose additional fees that will reduce the value of your investment over time.

**WHAT ARE YOUR LEGAL OBLIGATIONS TO ME WHEN ACTING AS MY INVESTMENT ADVISER? HOW ELSE DOES YOUR FIRM MAKE MONEY AND WHAT CONFLICTS OF INTEREST DO YOU HAVE?**

**HOW DO YOUR FINANCIAL PROFESSIONALS MAKE MONEY?**

- You pay our fee quarterly even if we decide not to buy or sell anything during the period

*You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.*

We are held to a fiduciary standard that covers our entire investment advisory relationship with you including monitoring your portfolio, investment strategy, and investments on an ongoing basis, among other requirements.

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

- \* We may charge clients different fees for the same investment strategy based upon certain criteria such as the dollar amount of assets to be managed, future additional assets, pre-existing client, etc.
- \* We invest in securities in our own personal accounts that are also traded in your portfolio.
- \* We are compensated based on the amount of client assets we service. The more assets you have in your advisory account, the more you will pay us. Therefore, we have an incentive to increase the assets in your account in order to increase our fees.

**FOR ADDITIONAL INFORMATION**, please see our Form ADV Part 2A brochure Items 4, 5, and 10 and any brochure supplement your financial professional provides.

**QUESTIONS TO ASK YOUR FINANCIAL PROFESSIONAL:**

- ▶ *Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*
- ▶ *How might your conflicts of interest affect me, and how will you address them?*

**DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE A LEGAL OR DISCIPLINARY HISTORY?**

Please visit [www.Investor.gov](http://www.Investor.gov) for a free search tool to research us and our financial professionals.

**QUESTIONS TO ASK US:**

- ▶ *Do you or your financial professionals have a legal or disciplinary history? For what type of conduct? No, our firm and our financial professionals do not have any legal or disciplinary history to disclose*

**HOW DO I GET ADDITIONAL INFORMATION ABOUT YOUR FIRM AND SERVICES?**

**FOR ADDITIONAL INFORMATION ABOUT OUR SERVICES**, see our Form ADV brochure on [www.adviserinfo.sec.gov/IAPD](http://www.adviserinfo.sec.gov/IAPD), [www.Investor.gov](http://www.Investor.gov) and any brochure supplement your financial professional provides.

You may call us at (775) 829-8787 to request a copy of the relationship summary or Form ADV Part 2A.

**QUESTIONS TO ASK US:**

- ▶ *Who is my primary contact person?*
- ▶ *Is he or she a representative of an investment adviser or a broker-dealer?*
- ▶ *Who can I talk to if I have concerns about how this person is treating me?*